



Key Account

We offer:

- An ambitious growth strategy.
- An export-oriented company.
- An exciting and challenging job.
- Possibility of personal and professional development.
- Skilled and dedicated colleagues.
- Fun and dynamic days.
- Good technical backup.

Professional qualifications:

- You must have a technical understanding, but your background can be anything. The most important is that your motivation is driven by a strong sales force.
- Your profile is proactive, and your natural curiosity makes you think new possibilities.
- You are fluent in German and English.
- You have good IT skills and preferable you know Navision.
- Your ability to build relationships by mail and phone is a must.
- You solve tasks with initiative and independence.

As Key Account, you can look forward to working with the following tasks:

- Calculation and preparation of offers and follow-up on the same.
- Proactive sales and service efforts.
- Planning and managing major projects.
- Order processing where you are the link between customer, sales, production and shipping.
- Inquiries and advice through customer service and general sales support.
- Supporting the Area Sales Managers in their work.

Further personal qualifications:

As a person, you are happy, collaborative and proactive.

You possess the ability to talk to people at all levels and are motivated by independent responsibility, being close to the customer and creating results through your own efforts. You thrive in a hectic environment with a changeable workday. You want to work B2B, and to acquire knowledge about surface treatment processes.

Salary / employment:

We offer orderly employment conditions and salary that meet the requirements.

Your workplace is in Kurtscheid, Germany, but with Headquarter located in Horsens, Denmark. You must expect to visit the Headquarter 6-8 times a year.

You will refer directly to our Head of Export Sales, who has offices both at Headquarter and at the factory in Kurtscheid.

If you have any questions regarding this job offer feel free to contact the Head of Export Sales, Kasper Berggren, +45 26722289.

We are looking forward to hearing from you.

Deadline for applications: 31/08/2020